### PART A: EXPLANATORY NOTES AS PER MFRS 134

### A1. Basis of Preparation of Interim Financial Statements

The interim financial statements have been prepared in accordance with Malaysian Financial Reporting Standards ("MFRS") 134: Interim Financial Reporting issued by the Malaysian Accounting Standards Board ("MASB") and Paragraph 9.22 of the Main Market Listing Requirements ("MMLR") of Bursa Malaysia Securities Berhad.

The interim financial statements should be read in conjunction with the audited financial statements of the Group for the year ended 31 December 2011. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the year ended 31 December 2011.

This Condensed Report is the Group's first MFRS compliant Condensed Report and hence MFRS 1: First-Time Adoption of Malaysian Financial Reporting Standards (MFRS 1) has been applied. The date of transition to the MFRS framework is 1 January 2011. At the transition date, the Group reviewed its accounting policies and considered the transitional opportunities under MFRS 1. As the requirements under FRS and MFRS are similar, the significant accounting policies adopted in preparing the Condensed Report are consistent with those of the audited financial statements for the year ended 31 December 2011.

## A2. Changes in Accounting Policies

### MFRSs, Amendments to MFRSs and IC Interpretation issued but not yet effective

At the date of authorisation of these interim financial statements, the following MFRSs, Amendments to MFRSs and IC Interpretation were issued but not yet effective and have not been applied by the Group:

|                        |   | Effective for<br>annual period<br>beginning on<br>or after |
|------------------------|---|--|
| MFRS 9                 | Financial Instruments (IFRS 9 issued by IASB in                     | 1 January 2015   |
|                        | November 2009 and October 2010)                                     |  |
| MFRS 10                | Consolidated Financial Statements                                   | 1 January 2013   |
| MFRS 11                | Joint Arrangements  | 1 January 2013   |
| MFRS 12                | Disclosure of Interests in Other Entities                           | 1 January 2013   |
| MFRS 13                | Fair Value Measurement  | 1 January 2013   |
| MFRS 119               | Employee Benefits   | 1 January 2013   |
| MFRS 127               | Separate Financial Statements                                       | 1 January 2013   |
| MFRS 128               | Investment in Associates and Joint Ventures                         | 1 January 2013   |
| Amendments to MFRS 7   | Disclosures – Offsetting Financial Assets and Financial Liabilities | 1 January 2013   |
| Amendments to MFRS 132 | Offsetting Financial Assets and Financial Liabilities               | 1 January 2014   |
| IC Interpretation 20   | Stripping Costs in the Production Phase of a Surface Mine           | 1 January 2013   |

### A3. Qualification of Financial Statements

The preceding year annual audited financial statements were not subject to any qualification.

## A4. Seasonal and Cyclical Factors

The Group's results were not materially affected by any major seasonal or cyclical factors.

## A5. Unusual and Extraordinary Items

There were no exceptional and/or extraordinary items affecting assets, liabilities, equity, net income or cashflows during the period under review.

## A6. Material Changes in Estimates

There were no significant changes in estimates reported in prior financial years which have a material effect in the current quarter.

### A7. Debts and Equity Securities

There were no issuance or repayment of debts and equity securities, share buy-backs, share cancellations, shares held as treasury shares and resale of treasury shares during the current quarter ended 30 September 2012.

### A8. Dividends Paid

No dividends were paid during the current quarter.

## A9. Valuation of Property, Plant and Equipment

There is no revaluation of property, plant and equipment, as the Group does not adopt a revaluation policy on property, plant and equipment.

### A10. Subsequent Events

There were no material events subsequent to the quarter under review.

### A11. Changes in Composition of the Group

There were no changes in the composition of the Group for the current financial period.

# A12. Contingent Liabilities

As of to-date, the Company has given unsecured corporate guarantees totaling RM20,821,536 to certain financial institutions for term loan and other credit facilities granted to certain subsidiary companies. Accordingly, the Company is contingently liable to the financial institution to the extent of the amount of credit facilities utilised by the said subsidiary companies. The financial guarantees have not been recognised since the fair value on initial recognition is negligible.

# A13. Capital Commitment

As of the date of this report, the Group has capital commitment not provided for in this report as follows:

|  | RM'000 |
|--|--------|
| Approved and contracted for:   |        |
| Purchase of machineries to be utilised in production of security seals | 760    |

### A14. Segmental Information

For management purposes, the Group is organised as one integrated business segment. The Group however, reviews sales performance by geographical market:

|              | Individual Quarter |               | <b>Cumulative Quarter</b> |               |
|--------------|--------------------|---------------|---------------------------|---------------|
|              |                    | Preceding     |                           | Preceding     |
|              | Current            | Year          | Current                   | Year          |
|              | Year               | Corresponding | Year                      | Corresponding |
|              | Quarter            | Quarter       | Quarter                   | Quarter       |
|              | 30.9.2012          | 30.9.2011     | 30.9.2012                 | 30.9.2011     |
|              | RM'000             | RM'000        | RM'000                    | RM'000        |
| Asia Pacific | 8,276              | 6,595         | 24,788                    | 21,522        |
| America      | 6,590              | 6,634         | 20,380                    | 17,828        |
| Europe       | 4,238              | 4,838         | 11,983                    | 15,661        |
|              |                    |               |                           |               |
|              | 19,104             | 18,067        | 57,151                    | 55,011        |

# PART B: EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

#### **B1.** Review of Performance

For the third quarter 2012 ("Q3 2012"), the Group recorded revenue of RM19.104 million, which represents an increase of 5.7% as compared to revenue of RM18.067 million for the corresponding quarter of the preceding year ("Q3 2011"). Revenue from Asia Pacific region increased by 25.5%, whereas America region remained consistently. The European markets continue to pose challenges for the Group, resulting in a decrease in revenue from that region from RM4.838 million in Q3 2011 to RM4.238 million in Q3 2012, a reduction of approximately 12.4%.

The Group's strategies in exploring new market opportunities attributed to the higher operating expenses for the current quarter, as compared to the corresponding quarter last year. In addition, the appreciation of Ringgit Malaysia against United States Dollar ("USD") resulted in foreign exchange loss of RM0.2 million as compared to foreign exchange gain of RM0.1 million in the corresponding quarter last year.

## **B2.** Variation of Results Against Preceding Quarter

| Revenue – Seals  | Current Quarter 30.9.2012 RM'000 19,104 | Preceding<br>Quarter<br>30.6.2012<br>RM'000<br>19,726 |
|--|---|---|
| Results Profit before tax Income tax expense                                       | 615<br>(103)                            | 1,231<br>(138)  |
| Profit from continuing operations Loss for the period from discontinued operations | 512<br>(152)                            | 1,093<br>(153)  |
| Profit for the period  | 360                                     | 940   |

The Group reported revenue of RM19.104 million in Q3 2012, which represents a decrease of 3.2% as compared to RM19.726 million for the second quarter of 2012 ("Q2 2012"). Profit for the current quarter decreased significantly due to the impact of foreign exchange loss resulting from stronger Ringgit Malaysia against USD by approximately 3.9%, in addition to the higher selling and marketing expenses in conjunction with the Group's strategies in exploring new markets.

### **B3.** Prospects of the Group

The Group expects that the sales momentum from Asia Pacific and America region will continue in the final quarter of 2012. The slowdown in the economy together with the shrinking purchasing power in Europe continues to be a challenge for the Group.

Barring unforeseen circumstances, the Group expects that the positive bottom-line will be maintained in coming final quarter of the year 2012.

### **B4.** Profit Forecast or Profit Guarantee

The Group has not provided any quarterly profit forecast for the period under review.

### **B5.** Income Tax Expense

| meome rux Expense   | Individual Quarter<br>Preceding                   |   | Cumulat   | ive Quarter Preceding                       |
|---|---|---|---|---|
|   | Current<br>Year<br>Quarter<br>30.9.2012<br>RM'000 | Year<br>Corresponding<br>Quarter<br>30.9.2011<br>RM'000 | Current<br>Year<br>Quarter<br>30.9.2012<br>RM'000 | Year Corresponding Quarter 30.9.2011 RM'000 |
| Estimated tax payable:  |   |   |   |   |
| Current year:  Malaysian  Foreign  Under/(Over)provision in  prior years: | (63)  | (64)<br>-   | (197)<br>-  | (116)                                       |
| Malaysian<br>Foreign  | (53)<br>(53)                                      | -   | (106)<br>(53)                                     | -   |
| Deferred tax:   | (169)   | (64)  | (356)   | (116)                                       |
| Current year – Foreign  | 66  | (9)   | 23  | (43)  |
|   | (103)   | (73)  | (333)   | (159)                                       |

Domestic current income tax is calculated at the statutory tax rate of 25% of the taxable profit for the period. Taxation for the other jurisdictions is calculated at the rates prevailing in the respective jurisdictions.

The effective tax rate as calculated above is lower than the prevailing statutory tax rate principally due to utilisation of unabsorbed tax losses and capital allowances as well as tax incentives available to a subsidiary company.

# **B6.** Profit for the Period

Profit for the period is arrived at after the following (credit)/charges:

|   | Individual Quarter |               | <b>Cumulative Quarter</b> |               |  |
|---|--------------------|---------------|---------------------------|---------------|--|
|   |                    | Preceding     |                           | Preceding     |  |
|   | Current            | Year          | Current                   | Year          |  |
|   | Year               | Corresponding | Year                      | Corresponding |  |
|   | Quarter            | Quarter       | Quarter                   | Quarter       |  |
|   | 30.9.2012          | 30.9.2011     | 30.9.2012                 | 30.9.2011     |  |
|   | RM'000             | RM'000        | RM'000                    | RM'000        |  |
| Allowance for slow-moving inventories/ (no longer |                    |               |                           |               |  |
| required)   | 99                 | -             | (203)                     | -             |  |
| Gain on disposal of property, plant and           |                    |               |                           |               |  |
| equipment   | 40                 | 228           | (4)                       | 230           |  |
| Fair value loss/(gain) on                         |                    |               |                           |               |  |
| financial derivatives                             | 35                 | (78)          | (6)                       | (110)         |  |

# **B7.** Status of Corporate Proposals

There were no outstanding corporate proposals as at the date of this report.

# **B8.** Group Borrowings

The Group borrowings as at the end of the reporting period are as follows:

| Secured   | Current<br>RM'000 | Non-<br>current<br>RM'000 | Total<br>RM'000 |  |
|---|-------------------|---------------------------|-----------------|--|
| Revolving credit  | 10,947            |                           | 10,947          |  |
| Long-term borrowings  | 2,980             | 12,233                    | 15,213          |  |
| Hire-purchase payables  | 1,429             | 3,920                     | 5,349           |  |
| Unsecured   | 15,356            | 16,153                    | 31,509          |  |
| Bank overdraft  | 1,166             | -                         | 1,166           |  |
| Revolving credit  | 2,000             | -                         | 2,000           |  |
|   | 3,166             |                           | 3,166           |  |
|   | 18,522            | 16,153                    | 34,675          |  |
| The group borrowings are denominated in the following currencies: |                   |                           |                 |  |
|   |                   |                           | RM'000          |  |
| Ringgit Malaysia  |                   |                           | 24,228          |  |
| Thai Baht   |                   |                           | 10,447          |  |
|   |                   |                           | 34,675          |  |

### **B9.** Derivative Financial Instruments

Forward foreign currency contracts are entered into by the Group in currencies other than the functional currency to manage exposure to the fluctuations in foreign currency exchange rates on specific transactions.

Forward foreign currency contracts are recognised on the contract dates and are measured at fair value with changes in fair value are recognised in profit or loss.

The outstanding forward foreign currency contracts as at 30 September 2012 are as follows:

|                                    | Notional<br>Value | Fair<br>Value | Net Fair<br>Value Gain |
|------------------------------------|-------------------|---------------|------------------------|
|                                    |                   |               |                        |
| Type of Derivative                 | RM'000            | RM'000        | RM'000                 |
| Forward foreign currency contracts |                   |               |                        |
| - Less than 1 year                 | 570               | 564           | 6                      |

Any forward foreign currency contracts, entered by the Group, were executed with creditworthy financial institutions in Malaysia.

There have been no changes since the end of the previous financial year in respect of the following:

- (i) the Group's exposures to credit risk, market risk and liquidity risk;
- (ii) the types of derivative financial contracts entered into and the rationale for entering into such contracts, as well as the expected benefits accruing from these contracts;
- (iii) the risk management policies in place for mitigating and controlling the risks associated with financial derivatives contracts; and
- (iv) the related accounting policies.

### B10. Dividend

No dividends has been paid, proposed or declared during the quarter under review.

### **B11.** Disclosure of Realised and Unrealised Profits or Losses

The breakdown of the retained profits of the Group into realised and unrealised profits, pursuant to the directive issued by Bursa Securities on 25 March 2010 and 20 December 2010 is as follows:

|                                      | As at<br>30.9.2012<br>RM'000 | As at<br>31.12.2011<br>RM'000 |
|--------------------------------------|------------------------------|-------------------------------|
| Total retained profits of the Group: | 555                          | 11111 000                     |
| Realised                             | 11,415                       | 9,823                         |
| Unrealised                           | 2,404                        | 2,104                         |
|                                      |                              |                               |
|                                      | 13,819                       | 11,927                        |

# **B12.** Earnings/(Loss) Per Share

|   | Individual Qu<br>30.9.2012 | uarter Ended<br>30.9.2011 | Cumulative Q<br>30.9.2012 | uarter Ended<br>30.9.2011 |
|---|----------------------------|---------------------------|---------------------------|---------------------------|
| Basic earnings/(loss) per   |                            |                           |                           |                           |
| ordinary shares Profit attributable to owners   |                            |                           |                           |                           |
| of the Company (RM'000):  |                            |                           |                           |                           |
| Profit from continuing  |                            |                           |                           |                           |
| operations Loss from discontinued   | 432                        | 1,193                     | 2,333                     | 4,272                     |
| operations _  | (152)                      | (315)                     | (441)                     | (643)                     |
| <u>-</u>  | 280                        | 878                       | 1,892                     | 3,629                     |
| Number of ordinary shares ('000)  | 99,052                     | 99,052                    | 99,052                    | 99,052                    |
| Basic earnings/(loss) per share   |                            |                           |                           |                           |
| (sen):<br>Continuing operations   | 0.43                       | 1.20                      | 2.36                      | 4.31                      |
| Discontinued operations   | (0.15)                     | (0.32)                    | (0.45)                    | (0.65)                    |
| <u>-</u>  | 0.28                       | 0.88                      | 1.91                      | 3.66                      |
| Diluted earnings/(loss) per<br>ordinary shares<br>Number of shares in issue<br>('000) | N/A                        | 99,052                    | N/A                       | 99,052                    |
| Shares deemed to be issued through the exercise of warrants                           | N/A                        | 1,598                     | N/A                       | 7,436                     |
|   | N/A                        | 100,650                   | N/A                       | 106,488                   |
| -   | •                          | , <u> </u>                | <del></del> _             |                           |
| Diluted earnings/(loss) per share (sen):  |                            |                           |                           |                           |
| Continuing operations   | N/A                        | 1.19                      | N/A                       | 4.01                      |
| Discontinued operations   | N/A                        | (0.32)                    | N/A                       | (0.60)                    |
| -   | N/A                        | 0.87                      | N/A                       | 3.41                      |

The fully diluted earnings per ordinary share of the Group has not been presented as the warrants have anti-dilutive effect as the exercise price of the warrants is above the average market value of the Company's shares.

# By order of the Board,

Dato' Ong Eng Lock Executive Chairman Kuala Lumpur